

# TRANSCRIPT: KEITH BARLOW INTERVIEW

Mr. V. Keith Barlow · Founder of Barlow Appraisal Associates

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An interview with Mr. V. Keith Barlow, Founder of Barlow Appraisal Associates. Barlow is a 1976 graduate from Texas A&M and an inducted member of the Tyrus R. Timm Honor Registry.

This video was posted April 22, 2014 on the Tyrus R. Timm Registry YouTube Channel.

Could you please introduce yourself and tell us a little about your career?

My name is Keith Barlow and I live in Midland, Texas. I started appraising right out of graduate school for Texas A&M and I've been doing appraisals since the '70s. I was in the Amarillo area for five years, moved to Midland about 1981, and I've been there since then.

Could you tell us a little about your experiences at Texas A&M?

It's one of the best decisions I've made. I did get my undergraduate from West Texas State in Canyon, and I knew I wanted to do something real estate, something in agriculture and I heard about their program, which had just started at that time, and they said you can get a master's degree in your realm of study from Texas A&M, and I said, "Where do I sign?" Not only the education, but the friendships over time, and relationships. It's been a really good career. I've enjoyed it

Can you describe your early career?

Early career, I went to work, excuse me, I went back to the Panhandle. I worked in Amarillo for a real estate appraiser and you - nobody had heard of their program at that time, so it really didn't help us a whole lot except that we did have a master's degree and was doing some basic stuff it kind of worked overtime, and worked the land and farmer enterprise.

What advice do you have for students of Agricultural Economics?

Ag Economics is a good background for a lot of fields. I come from a farm ranch background, 4-H, and FFA, and that sort of thing, and economics led me into real estate, so I took the Ag Economics there, but I look forward to mixing the Ag background with the real estate, you know. The economics also helps you if you go into banking, or several other fields.

How were you able to manage time for family, work, and other priorities throughout your career?

Set your priorities, and in appraisal, excuse me, the real estate and appraisal business, it's good to work toward your designations, through ARA, like Accredited Rural Appraiser, and you have to set your priorities to take care of your family, but also do the work to get toward your education, and the requirements to get you the designations.

In your opinion, what does it take to achieve success?

hard work helps quite a bit. Little luck doesn't hurt you at all. But just, just keep going after it. You know, it helps to know where you want to go but then also you have to work to get there.

What are your thoughts on being selected to the Tyrus R. Timm Honor Registry?

I'm very honored to be included in that list. I didn't meet Mr. Timm when I was at A&M. Dr. Schmedemann and we talked very highly of him at the time, and so it means a lot to me – I appreciate it.

Is there anything else you would like to add?

No, just, I want to thank the Department for ... for letting me be here and again, like I said, the career's been great, relationships have been great, and it will continue.

Mr. Keith Barlow | Transcript  
Tyrus R. Timm Honor Registry | Department of Agricultural Economics | Texas A&M University

Transcribed by  
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