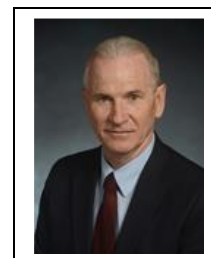


**CURRICULUM VITAE****Name:** Mark L Waller**Title:** Professor and Associate Department Head-Extension**Address:** Department of Agricultural Economics  
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TAMU 2124  
College Station, Texas 77843-2124**Telephone:** (979) 845-1751**Fax:** (979)845-0678**E-mail:** mwaller@tamu.edu**A. Education/Training**

INSTITUTION AND LOCATION	DEGREE	YEAR (s)	FIELD OF STUDY
Southern Illinois University, Carbondale, Illinois	B.S.	1979	Dbl. Major Plant and Soil Science, Agricultural Education
Southern Illinois University, Carbondale, Illinois	M.S.	1980	Agribusiness Economics
University of Illinois, Champaign, Illinois	Ph.D.	1988	Agricultural Economics

**B. Positions and Employment**

- Acting Department Head, May 2018-July 2021
- Professor and Associate Department Head-Extension Texas A&M AgriLife Extension Service, Department of Agricultural Economics, Texas A&M University, September 2005-Present
- Professor and Extension Economist-Grain Marketing and Policy, Texas Agricultural Extension Service, Department of Agricultural Economics, Texas A&M University, September 1999 - August 2005
- Associate Professor and Extension Economist-Grain Marketing and Policy, Texas Agricultural Extension Service, Department of Agricultural Economics, Texas A&M University, September 1993 - August 1999
- Assistant Professor and Extension Economist-Grain Marketing and Policy, Texas Agricultural Extension Service, Department of Agricultural Economics, Texas A&M University, January 1988 - August 1993
- Research Assistant, Department of Agricultural Economics, University of Illinois, January 1984 - December 1987
- Commodity Account Executive, Stotler and Co. Branch Office, Quincy, Illinois, February 1981 - December 1983
- Teaching Assistant, Southern Illinois University, Carbondale, Illinois, August 1979 - August 1980

**C. Awards and Honors**

- 2016 Texas AgriLife Extension Service Superior Service Unit Award.
- 2014 Southern Agricultural Economics Association, Outstanding Extension Program Team Award.

- 2012 Texas AgriLife Extension Service Superior Service Team Award.
- 2008 Texas Agricultural Extension Service Superior Service Team Award.
- 2003 Texas A&M University Kingsville, and Universidad Autonoma Chapingo, The Center for Distance-Learning & Continuing Education, Certificate of Appreciation.
- 2000 United States Department of Agriculture, Group Honor Award for Excellence.
- 2000 Cooperative State Research, Education and Extension Service, Team Recognition Award.
- 1999 Texas Agricultural Extension Service, 10 Year Certificate of Service.
- 1999 Texas A&M University, Vice Chancellor's Award in Excellence-Extension Team.
- 1998 American Agricultural Economics Association Award For Distinguished Extension Program (Group Award).
- 1998 Texas Agricultural Extension Service Superior Service Team Award.
- 1996 Rice Technical Working Group, Economics and Marketing Panel, Outstanding Rice Economics Research/Education/Service Contribution (Team Award).
- 1994 Texas A&M University, Vice Chancellor's Award in Excellence-Team Award for Support of Industry/Agency/Association Partnership Efforts.
- 1991 Epsilon Sigma Phi National Honorary Extension Fraternity, State Early-Career Award.
- 1989 Texas Farm Bureau, Commodity Division, Certificate of Appreciation.

#### **D. Professional Experience**

Dr. Waller's applied research and extension emphasis is in the area of price analysis and risk management and market analysis for producers, handlers, processors, and other users of wheat, corn, grain sorghum, rice, soybeans, and their products. Dr. Mark Waller served as the Grain Marketing Specialist from 1988-2005. During that time he served as Co-Director the Master Marketer Program, and Co-Leader the Texas Risk Management Education Program. He was promoted to Associate Department Head-Extension in 2005, and currently still holds that position. He also served as Acting Department Head from May 2018-July 2021. He has produced over 600 publications, and made over 1100 presentations to a combined audience of 43,000 participants. Dr. Waller has participated in 98 grants for a total of \$6,660,580. He is a member of the Agricultural & Applied Economics Association, the Southern Agricultural Economics Association, and the Texas Extension Specialists Association.

Prior to being the Associate Head for Extension, Dr. Waller was the extension grain marketing specialist (1988-2005). He is best known for his leadership in founding, teaching, and directing the national award winning Master Marketer program. The program involves producers being trained in an intensive 64-hour program on advanced risk management techniques. Waller was responsible for contracting and coordinating instructors from Universities and industry across the U.S. to teach various components of the programs. More than 1,200 producers and agribusiness managers have graduated from 23 trainings in Texas, spanning over 20 years. The program has been adopted in several other states. In a 2½ year post graduation survey, graduates of the first twenty-one trainings indicated that, on average, they have increased their returns by \$35,022 annually.

Dr. Waller traveled to Tarim University in the Xinjiang province of western China with coworkers from Texas A&M AgriLife Extension during October 2016. The trip was part of a multi-year cooperative effort coordinated by Dr. John Robinson, who originally hosted a visiting faculty member from Tarim University. Dr. Waller initially presented information about Texas Extension Agricultural Economics to a group of faculty and administrators from Tarim University in College Station, Texas in December 2014. The 2016 Trip to China allowed Texas A&M AgriLife Extension Service-Agricultural Economics Faculty to learn more about cotton and other

agricultural production in western China, and helped the faculty and administration at Tarim University better understand how Extension operates in Texas

In 2003, and 2004, Dr. Waller helped lead two tours of producers and other agribusiness related professionals to Brazil and Argentina to study agricultural production, marketing/risk management methods and to evaluate the current and potential competition that Brazilian agriculture would pose over the next decade. The trip not only allowed producers and faculty to observe similarities/differences between US and Brazilian/Argentinian production, but it helped explain the competitive advantages that the Brazilian/Argentinian producers could take advantage of, and how that might change in the future.

During the 1990's Dr. Waller was involved in several Cochran program funded projects that brought faculty and government staff from the former USSR to the U.S. to receive education related to the U.S. Agricultural system. Dr. Waller help arrange two different trips to Chicago to visit the Chicago Mercantile Exchange, the Chicago Board of Trade, and the Federal Reserve.

### **LIST OF RECENT POSTERS AND PUBLICATIONS**

Klose, Steven L., Jackie Smith, Bill Thompson, Mark Waller, Samuel Zapata, Will Keeling, Justin Benavidez, and Pancho Abello. 2020 Texas Agricultural Custom Rates. Texas A&M AgriLife Extension Service, Department of Agricultural Economics, Texas A&M University System. July 2020.

Outlaw, Joe, Mark Waller, Mark Welch, Levi Russell, James Richardson, Nicholas Richburg, Larry Falconer, Nathan Smith, Kurt Guidry. "Economics of Aflatoxin Risk Management in Selected Southern States" Selected Poster Presentation at the Applied Agricultural Economics Association Annual Meetings. Boston, Mass. July 31-August 2, 2016.

McCorkle, Dean, Xiaoyan Qin, Rudolfo M. Nayga, Jr., Ximing Wu, Mark L. Waller, Stephen Amosson, Jackie G. Smith, Stan J. Bevers, and Mark Welch. "The Effect of the Master Marketer Program on Participants' Knowledge, Adoption of Practices, and Relative Price Received." *The Texas Journal of Agriculture and Natural Resources*. 2015. 28:50-69.

Abello F.A., M. A. Palma, M. W. Waller and D. P. Anderson. "Evaluating the Factors Influencing the Number of Visits to Farmers Markets". [Journal of Food Products Marketing](#) Vol. 20, Iss. 1, 2014, pp 17-35.

Welch, Mark, David Anderson, John Robinson, Mark Waller, Stan Bevers, Rob Hogan, Steve Amosson, Dean McCorkle, Jackie Smith, and Emmy Williams. "Have Concerns over Futures Market Integrity Impacted Producer Price Risk Management Practices?" *Choices* 28(4)1-6. Fourth Quarter, 2013. Available online at [http://www.choicesmagazine.org/magazine/pdf/cmsarticle\\_336.pdf](http://www.choicesmagazine.org/magazine/pdf/cmsarticle_336.pdf).

McCorkle, D. A., M. L. Waller, S. H. Amosson, S. J. Bevers, and J. G. Smith. *The Economic Impact of Intensive Commodity Price Risk Management Education*. [Journal of Extension](#), Vol. 47, No. 2(2009), Article No. 2RIB7.