

DEPARTMENT OF AGRICULTURAL ECONOMICS TEXAS A&M UNIVERSITY AGRIBUSINESS ENTREPRENEURSHIP MINOR

A minor is recognized in the marketplace as an indicator of your desire to achieve more than the minimum required for your degree.

Do you want to own your own business and be your own boss? Do you intend to rejoin a family business after graduation? Would you like to pursue employment with a bank or financial institution that funds start-up and existing businesses?

Perhaps you just want to have a working knowledge of business development practices and strategies to achieve success working for an entrepreneur in either a rural or metropolitan setting.

If any of these pursuits interest you, then the Agribusiness Entrepreneurship minor could help you achieve your goals!

Students working toward this minor will be able to select a business to develop or evaluate an enterprise from a consultant's perspective. Business ventures may be selected from various rural and metropolitan enterprises. Enterprises evaluated by previous students include traditional agriculture, such as cow/calf operations, as well as corn, cotton, and rice farming. Other enterprises students have analyzed in the minor include exotic animal hunts, clothing/resale stores/boutiques, customized gifts, car washes, bakeries or catering, touring bands, special event planners, financial planning specialists, florists, custom home builders, real estate investors, etc. For other examples, refer to the program's webpage, scrolling down to "Student Business Ventures."

The only limit is your imagination!

NOTE: Enterprises must be mutually agreed upon between the instructor & student.

Please contact **your advisor** to see how these courses could possibly fit into your degree plan. For example, Ag Economics students could use the AGEC courses as "Directed AGEC Electives" or "General Electives," or possibly other substitutions per advisor approval.

Questions regarding the minor should be directed to Dr. Ed Rister, by phone 979-255-5211, or by email at <u>e-rister@tamu.edu</u>. When calling, please leave a message, speak clearly, leave your name, cell phone number, and a message with questions you have regarding the Agribusiness Entrepreneurship Minor. When emailing Dr. Rister, please put Agribusiness Entrepreneurship Minor in the Subject Line, and ensure you include your full name and cell phone number in the body of your email.

FYI: When you earn a minor, it is indicated only on your official Texas A&M University transcript. It is not indicated on your diploma.

Course Requirements	Credits	Semester(s) Offered
Prerequisites for the minor include:		
One (1) 3-hr course in economics: AGEC 105 or ECON 202		
• One (1) 3-hr course in accounting: ACCT 209 or ACCT 210, or FINC 409		
Discuss with director of the program questions about any other course prerequisites for specific classes.		
Select one from:	1	
AGEC 223 – Establishing Agribusiness Entrepreneurship Networks I (No prerequisites.) – <i>Selected by first year or sophomore students</i>		Fall
AGEC 423 - Establishing Agribusiness Entrepreneurship Networks II		E . 11
(No prerequisites.) – Selected by students with junior or senior classification		Fall
NOTE: Students may concurrently enroll in AGEC 423 and AGEC 424, if taken the same semester.		
AGEC 315 – Food and Agricultural Sales (Prerequisite: Jr. or Sr. classification)	3	Fall, Spring
Select one from:		
AGEC 324 – Agribusiness Entrepreneurship – Budgeting (Prerequisites – see above; Jr. or Sr. classification, or approval of instructor)	3	Fall, Spring
MGMT 470 – Entrepreneurial Small Business (3 hrs) MGMT 477 – Entrepreneurship: The Lean Startup Approach (3 hrs)		
AGEC 424 – Agribusiness Entrepreneurship – Economic Analysis (Prerequisites: See above; Jr. or Sr. classification)	3	Fall
AGEC 425 – Agribusiness Entrepreneurship – Financial Analysis (Prerequisites: AGEC 424; Jr. or Sr. classification)	3	Spring
AGEC 434 – Rural Financial Markets and Financial Planning (Prerequisites: Talk to director of program; Jr. or Sr. classification)	3	Spring
Total Credit Hours Required	16	

In order for the minor to be added to the student's records, students must:

- *Have a major already posted on their academic records. (All majors are eligible to obtain this minor.)
- *Have a Texas A&M cumulative GPR of 2.0 or higher.
- *Earn a grade of "C" or better in each of the above-listed required courses.
- *Complete an application for the minor.

Applications are available online – see below – or can be printed as a PDF file and submitted.

AGRIBUSINESS ENTREPRENEURSHIP MINOR

(Code for COMPASS is AGBE.)

Offered by the Department of Agricultural Economics

College of Agriculture and Life Sciences - Texas A&M University

(First Edition January 6, 2016; Revised November 5, 2024 er; Revised January 6, 2025 er; Revised February 24, 2025; Revised April 2, 2025)

The **Agribusiness Entrepreneurship Minor** is available to all students enrolled at Texas A&M University. Minors serve in the marketplace as indicators that a student has a desire and the ability to complete more than the minimum coursework required for their degree. Students pursuing an Agribusiness Entrepreneurship Minor are to **complete the information requested below** and, preferably, submit the form electronically. Alternatively, students may print a PDF copy of the form to submit as a hard copy, by hand-carrying to AGLS 211B, or emailing to <u>e-rister@tamu.edu</u>. After the Director of the Agribusiness Entrepreneurship Program, an AGEC/AGBU Advisor, and the AGEC Associate Head for Undergraduate Programs have signed the form, the student must return the completed form to their academic advisor for the minor to be added to student's academic plan.

A. <u>Required Courses (16 hours)</u>

Course Requirements	Credits	Semester(s) Offered
Select one from:	1	
AGEC 223 - Establishing Agribusiness Entrepreneurship Networks I		Fall
AGEC 423 - Establishing Agribusiness Entrepreneurship Networks II		Fall
AGEC 315 - Food and Agricultural Sales	3	Fall, Spring
Select one from:	3	
AGEC 324 - Agribusiness Entrepreneurship – Budgeting		Spring
* MGMT 470 - Entrepreneurial Small Business		Fall and Spring
* MGMT 477 - The Lean Startup Method		Fall and Spring
AGEC 424 - Agribusiness Entrepreneurship – Economic Analysis	3	Fall only
AGEC 425 - Agribusiness Entrepreneurship – Financial Analysis	3	Spring only
AGEC 434 - Rural Financial Markets and Financial Planning	3	Spring only
Total Credit Hours Required	16	

B. A grade of "C" or better must be earned in each of the required 16 hours.

C. Student must have a major already posted on their academic record.

D. Students must meet prerequisites for each course listed above PRIOR to enrolling in the course, or obtain prior approval from the Director of the Agribusiness Entrepreneurship Program for co-enrollment. (Course prerequisites are not included in the required 16 minor hours.)

E. Must have a Texas A&M cumulative GPR of 2.0 or higher.

F. * Denotes the student must be enrolled in a Business major. (i.e., Agribusiness, Finance, Accounting, etc.)

G. Compliance with the Aggie Honor Code is essential for completing and earning the AGBE minor. Any confirmed violation of the Aggie Honor Code within the Rister '74 Agribusiness Entrepreneurship Program will result in expulsion from the AGBE minor.

Printed Name:		Signature:		
Major:				
Cell Phone #	TAMU E-mail			
Student's Major Advisor's Printe	ed Name & Signature:			
Student's Major Advisor's Email	Address & Phone:			
	Students: Do Not	Enter Information Below	This Line	
Director of Agribusiness Entro	epreneurship Program's Approval:			
Printed Name & Signature:			Date:	
Associate Department Head	for Undergraduate Programs' Approv	val:		
Printed Name & Signature:			_Date:	
Primary Major Advisor Appro	oval:			
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Copies: 1. Ag Economics Undergraduate Office, Room 214, AGLS Bldg. 2. Dr. Ed Rister, Room 211, AGLS Bldg. 3. Student's Primary Major Advisor